

## MSC CONSUMER INSIGHTS 2020 PR Narrative – World Oceans Day

PREPARED BY GLOBESCAN APRIL 2020



## ACTIONS (TAKEN AND WILLING TO TAKE) TO PROTECT FISH AND SEAFOOD



- Nearly 6 in 10 (58%) seafood consumers say they have taken action in the last year to protect fish and seafood
- The top actions taken are to switch to a brand or product that says it helps protect the oceans/fish (23% of seafood consumers) or reduced the amount of seafood they eat (20%)
- 17% have changed the type or species of fish they buy and 15% have changed where they buy seafood from
- Significant numbers of other consumers are also willing to make changes
  - A further third of seafood consumers say they would be willing to switch product or brand
  - A further quarter of seafood consumers say they would be willing to change the species/type and a quarter to use app/guide/website to help choose
  - 1 in 10 say they would consider giving up seafood completely



### CONSUMER ACTION TO PROTECT FISH / SEAFOOD

Actions taken in the last year to protect fish and seafood and actions willing to take in the future, total mentions



G L O B E S C A N

Base: Seafood consumers, global, n=20,876

Q11.4a: Which, if any, of the following actions have you taken in the last year to help protect the fish and seafood in our oceans? Q11.4b: And which other actions would you also be willing to take in the future to protect the fish and seafood in our oceans?

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### CONSUMERS' ACTION IN THE LAST YEAR TO PROTECT FISH / SEAFOOD

|              | Switched to a brand or<br>product that says it helps<br>protect the oceans or fish | Changed where I buy fish or<br>seafood (e.g. different<br>supermarket, fishmonger) | Changed the<br>species/type of<br>fish I buy | Reduced the<br>amount of fish or<br>seafood I eat |    | Used a guide, website or<br>app to help choose which<br>fish to buy | Any<br>action    |
|--------------|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|----------------------------------------------|---------------------------------------------------|----|---------------------------------------------------------------------|------------------|
| Global       | 23%                                                                                | 15%                                                                                | 17%                                          | 20%                                               | 4% | 10%                                                                 | 58%              |
| Germany      | 24%                                                                                | 12%                                                                                | 12%                                          | 23%                                               | 5% | 9%                                                                  | 60%              |
| Japan        | 6%                                                                                 | 6%                                                                                 | 9%                                           | 10%                                               | 1% | 5%                                                                  | 28%              |
| UK           | 21%                                                                                | 12%                                                                                | 15%                                          | 18%                                               | 5% | 7%                                                                  | 52%              |
| USA          | 18%                                                                                | 16%                                                                                | 15%                                          | 18%                                               | 5% | 12%                                                                 | 53%              |
| Canada       | 22%                                                                                | 13%                                                                                | 16%                                          | 21%                                               | 3% | 10%                                                                 | 56%              |
| France       | 20%                                                                                | <mark>23%</mark>                                                                   | 19%                                          | 23%                                               | 4% | 7%                                                                  | <mark>68%</mark> |
| Netherlands  | 17%                                                                                | 13%                                                                                | 12%                                          | 16%                                               | 3% | 5%                                                                  | 52%              |
| Sweden       | <mark>32%</mark>                                                                   | 13%                                                                                | <mark>24%</mark>                             | 21%                                               | 3% | 8%                                                                  | <mark>68%</mark> |
| Denmark      | 23%                                                                                | 12%                                                                                | 13%                                          | 13%                                               | 4% | 6%                                                                  | 50%              |
| Australia    | 22%                                                                                | 12%                                                                                | 12%                                          | 17%                                               | 4% | 9%                                                                  | 49%              |
| Belgium      | 19%                                                                                | 17%                                                                                | 15%                                          | 17%                                               | 4% | 7%                                                                  | 58%              |
| Poland       | 22%                                                                                | <mark>22%</mark>                                                                   | <mark>22%</mark>                             | 21%                                               | 3% | 9%                                                                  | <mark>65%</mark> |
| Switzerland  | 25%                                                                                | 15%                                                                                | 16%                                          | 24%                                               | 4% | 7%                                                                  | <mark>65%</mark> |
| Singapore    | <mark>31%</mark>                                                                   | <mark>21%</mark>                                                                   | <mark>24%</mark>                             | <mark>34%</mark>                                  | 7% | <mark>16%</mark>                                                    | 70%              |
| Spain        | 17%                                                                                | 14%                                                                                | 15%                                          | 20%                                               | 3% | 9%                                                                  | 54%              |
| Finland      | <mark>28%</mark>                                                                   | 9%                                                                                 | 20%                                          | 11%                                               | 3% | 5%                                                                  | 53%              |
| Norway       | 19%                                                                                | 11%                                                                                | 13%                                          | 11%                                               | 3% | 10%                                                                 | 45%              |
| Italy        | 26%                                                                                | 15%                                                                                | 21%                                          | 18%                                               | 4% | 9%                                                                  | 64%              |
| South Africa | <mark>37%</mark>                                                                   | <mark>22%</mark>                                                                   | 18%                                          | <mark>33%</mark>                                  | 5% | <mark>22%</mark>                                                    | <mark>77%</mark> |
| Austria      | <mark>28%</mark>                                                                   | 12%                                                                                | 12%                                          | 20%                                               | 3% | 6%                                                                  | 62%              |
| China        | <mark>32%</mark>                                                                   | <mark>24%</mark>                                                                   | <mark>33%</mark>                             | <mark>30%</mark>                                  | 7% | <mark>31%</mark>                                                    | <mark>88%</mark> |
| New Zealand  | 14%                                                                                | 10%                                                                                | 13%                                          | 21%                                               | 4% | 5%                                                                  | 48%              |
| Portugal     | 17%                                                                                | 16%                                                                                | 15%                                          | 20%                                               | 2% | 7%                                                                  | 54%              |

Base: Seafood consumers, by country

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Q11.4a: Which, if any, of the following actions have you taken in the last year to help protect the fish and seafood in our oceans?

### CONSUMERS' WILLINGNESS TO TAKE ACTION TO PROTECT FISH / SEAFOOD IN THE FUTURE

|              | Switched to a brand or product<br>that says it helps protect the<br>oceans or fish | Changed where I buy fish or<br>seafood (e.g. different<br>supermarket, fishmonger) | Changed the<br>species/type of<br>fish I buy | Reduced the<br>amount of fish or<br>seafood I eat | Stopped eating fish<br>or seafood<br>completely | Used a guide, website or<br>app to help choose which<br>fish to buy | Any<br>action    |
|--------------|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|----------------------------------------------|---------------------------------------------------|-------------------------------------------------|---------------------------------------------------------------------|------------------|
| Global       | 33%                                                                                | 18%                                                                                | 24%                                          | 16%                                               | 9%                                              | 24%                                                                 | 83%              |
| Germany      | 31%                                                                                | 18%                                                                                | 26%                                          | 16%                                               | 7%                                              | 14%                                                                 | 77%              |
| Japan        | 30%                                                                                | 11%                                                                                | 25%                                          | 11%                                               | 3%                                              | 19%                                                                 | 69%              |
| UK           | 36%                                                                                | 20%                                                                                | <mark>30%</mark>                             | 18%                                               | 10%                                             | 26%                                                                 | 83%              |
| USA          | 36%                                                                                | 22%                                                                                | 24%                                          | 17%                                               | 10%                                             | 26%                                                                 | 82%              |
| Canada       | <mark>38%</mark>                                                                   | 22%                                                                                | 27%                                          | 16%                                               | 9%                                              | 29%                                                                 | 85%              |
| France       | 29%                                                                                | 20%                                                                                | 25%                                          | <mark>23%</mark>                                  | 12%                                             | 25%                                                                 | <mark>90%</mark> |
| Netherlands  | 30%                                                                                | 12%                                                                                | 14%                                          | 12%                                               | 6%                                              | 17%                                                                 | 73%              |
| Sweden       | 27%                                                                                | 20%                                                                                | 26%                                          | 17%                                               | 10%                                             | 29%                                                                 | 87%              |
| Denmark      | 30%                                                                                | 17%                                                                                | 21%                                          | 11%                                               | 7%                                              | 25%                                                                 | 78%              |
| Australia    | 33%                                                                                | 20%                                                                                | 26%                                          | 18%                                               | 12%                                             | 22%                                                                 | 79%              |
| Belgium      | 26%                                                                                | 14%                                                                                | 21%                                          | 15%                                               | 7%                                              | 19%                                                                 | 76%              |
| Poland       | <mark>38%</mark>                                                                   | <mark>24%</mark>                                                                   | 28%                                          | 16%                                               | 9%                                              | 26%                                                                 | <mark>88%</mark> |
| Switzerland  | 33%                                                                                | 17%                                                                                | 26%                                          | 20%                                               | <mark>14%</mark>                                | 17%                                                                 | 86%              |
| Singapore    | 30%                                                                                | 19%                                                                                | 20%                                          | 19%                                               | 7%                                              | 26%                                                                 | 86%              |
| Spain        | <mark>37%</mark>                                                                   | 18%                                                                                | 22%                                          | 15%                                               | 8%                                              | <mark>29%</mark>                                                    | 83%              |
| Finland      | <mark>37%</mark>                                                                   | 19%                                                                                | 24%                                          | 15%                                               | 8%                                              | 24%                                                                 | 83%              |
| Norway       | 35%                                                                                | 18%                                                                                | 18%                                          | 9%                                                | 4%                                              | 24%                                                                 | 73%              |
| Italy        | 32%                                                                                | 18%                                                                                | 22%                                          | 17%                                               | 7%                                              | <mark>29%</mark>                                                    | 86%              |
| South Africa | 36%                                                                                | <mark>23%</mark>                                                                   | 22%                                          | 18%                                               | 13%                                             | 36%                                                                 | <mark>96%</mark> |
| Austria      | 32%                                                                                | 15%                                                                                | 24%                                          | 16%                                               | 8%                                              | 17%                                                                 | 80%              |
| China        | 26%                                                                                | <mark>23%</mark>                                                                   | 29%                                          | <mark>26%</mark>                                  | 10%                                             | 25%                                                                 | <mark>95%</mark> |
| New Zealand  | <mark>44%</mark>                                                                   | 18%                                                                                | <mark>31%</mark>                             | 16%                                               | 10%                                             | 25%                                                                 | 84%              |
| Portugal     | <mark>42%</mark>                                                                   | 17%                                                                                | 27%                                          | 15%                                               | 7%                                              | <mark>30%</mark>                                                    | <mark>90%</mark> |

5 Base: Seafood consumers, by country

Q11.4b: And which other actions would you also be willing to take in the future to protect the fish and seafood in our oceans?

# THREE-QUARTERS OF 18-24'S SAY THEY HAVE TAKEN SOME TYPE OF ACTION TO PROTECT FISH AND SEAFOOD IN THE LAST YEAR. YOUNGER AGE GROUPS AND PARENTS ARE LEADING THE WAY IN TAKING PERSONAL ACTION

Actions taken in the last year to protect fish and seafood

|                                                                              | Global Total | 18-24 | 25-34 | 35-54       | 55+   | Parents | Not parents       |
|------------------------------------------------------------------------------|--------------|-------|-------|-------------|-------|---------|-------------------|
|                                                                              |              |       |       |             |       |         |                   |
| Switched to a brand or product that says it helps protect the oceans or fish | 23%          | 26%   | 26%   | 23%         | 20%   | 26%     | 20%               |
| Changed where I buy fish or seafood (e.g. different supermarket, fishmonger) | 15%          | 19%   | 19%   | 14%         | 12%   | 18%     | 13%               |
| Changed the species/type of fish I buy                                       | 17%          | 19%   | 19%   | 16%         | 16%   | 19%     | 15%               |
| Reduced the amount of fish or seafood I eat                                  | 20%          | 33%   | 25%   | 20%         | 14%   | 23%     | 18%               |
| Stopped eating fish or seafood completely                                    | 4%           | 9%    | 7%    | 4%          | 1%    | 6%      | 3%                |
| Used a guide, website or app to help choose which<br>fish to buy             | 10%          | 14%   | 13%   | 10%         | 6%    | 13%     | 7%                |
| Other Action                                                                 | 2%           | 1%    | 1%    | 1%          | 2%    | 1%      | 2%                |
| Any action                                                                   | 58%          | 74%   | 68%   | <b>58</b> % | 49%   | 65%     | 53%               |
| Base:                                                                        | 20,876       | 2,229 | 3,359 | 7,487       | 7,801 | 9,061   | 11,815<br>с біове |

6 Base: Seafood consumers, global, *n*=20,876

Q11.4a: Which, if any, of the following actions have you taken in the last year to help protect the fish and seafood in our oceans?

# HIGH NUMBERS ARE WILLING TO TAKE ACTION IN THE FUTURE - ACROSS ALL AGE GROUPS. YOUNGER AGE GROUPS ARE MORE LIKELY TO CONSIDER REDUCING AND STOPPING EATING SEAFOOD

Actions willing to take in the future

|                                                                              |              | 10.04 | 05.04 | 0     |       | <b>.</b> . | <b>N</b>              |
|------------------------------------------------------------------------------|--------------|-------|-------|-------|-------|------------|-----------------------|
|                                                                              | Global Total | 18-24 | 25-34 | 35-54 | 55+   | Parents    | Not parents           |
| Switched to a brand or product that says it helps protect the oceans or fish | 33%          | 34%   | 32%   | 33%   | 34%   | 32%        | 34%                   |
| Changed where I buy fish or seafood (e.g. different supermarket, fishmonger) | 18%          | 22%   | 22%   | 20%   | 14%   | 19%        | 18%                   |
| Changed the species/type of fish I buy                                       | 24%          | 22%   | 24%   | 25%   | 24%   | 25%        | 24%                   |
| Reduced the amount of fish or seafood I eat                                  | 16%          | 21%   | 21%   | 17%   | 13%   | 18%        | 15%                   |
| Stopped eating fish or seafood completely                                    | 9%           | 16%   | 13%   | 9%    | 5%    | 9%         | 8%                    |
| Used a guide, website or app to help choose which<br>fish to buy             | 24%          | 26%   | 26%   | 25%   | 23%   | 25%        | 24%                   |
| Other Action                                                                 | 1%           | 1%    | 1%    | 1%    | 2%    | 1%         | 2%                    |
| Any action                                                                   | 83%          | 89%   | 89%   | 84%   | 78%   | 86%        | 81%                   |
| Base:                                                                        | 20,876       | 2,229 | 3,359 | 7,487 | 7,801 | 9,061      | 11,815<br>с с L о в е |

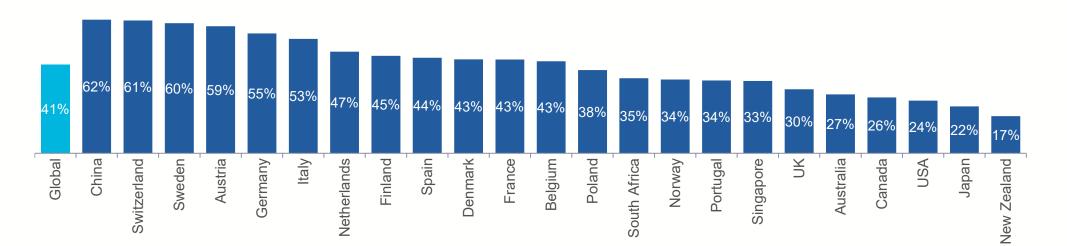
Base: Seafood consumers, global, n=20,876

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Q11.4b: And which other actions would you also be willing to take in the future to protect the fish and seafood in our oceans?

#### I NOTICE ECOLABELS WHEN SHOPPING

Awareness of ecolabels, "describes opinion well," top three (5+6+7 on 7-pt scale)

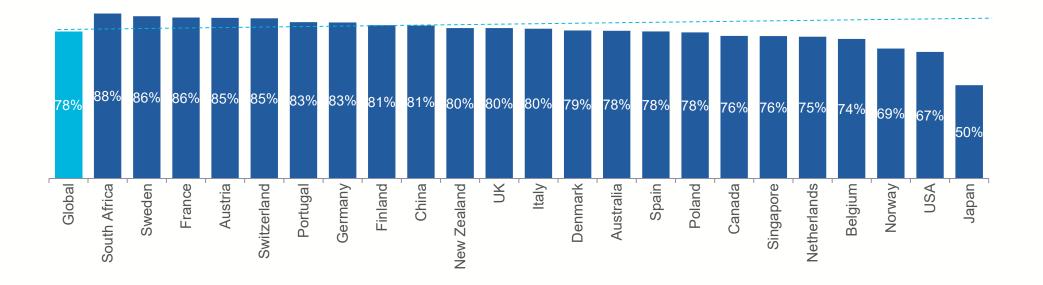


8 Base: Seafood consumers, global, *n*=20,876 Q8.1: How well does each of the following statements describe your opinions about ecolabels?



### RESTAURANTS SHOULD BAN ALL UNSUSTAINABLE FISH AND SEAFOOD FROM THEIR MENUS

% agree, by country



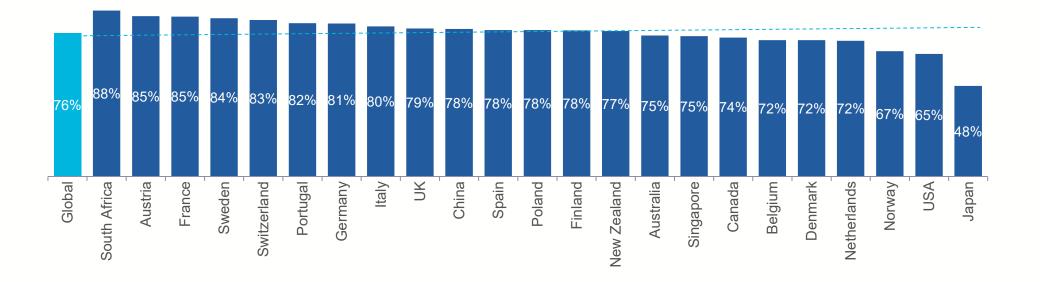
9 Base: Seafood consumers, by country

Q11.3: Please indicate below how much you agree or disagree with the following statements:



## SUPERMARKETS/GROCERY STORES SHOULD TAKE ALL UNSUSTAINABLE FISH AND SEAFOOD PRODUCTS OFF THEIR SHELVES

% agree, by country



10 Base: Seafood consumers, by country

Q11.3: Please indicate below how much you agree or disagree with the following statements:

